Audit Solutions

Although many times the need for audited, reviewed, or compiled financial statements are to satisfy the company's bank loan covenants, we also provide value to the owner through:

- Recommendations for improving internal controls
- Benchmarking and industry comparison of company results
- Potential opportunities for operational improvement
- Meeting with management and the board of directors to discuss the financial statements and related footnotes.

Other Audit And Consulting Solutions

- 401(k) plan audits
- Real estate joint venture compliance (PAPA) audits
- Transaction due diligence
- Board of Directors consulting
- Business owner personal strategic planning
- Succession planning.

Who We Are

Hedman Partners is a full-service Certified Public Accounting (CPA) firm providing traditional audit, tax and consulting services to "middle-market" businesses, their owners and other high net worth individuals. We are a team of experienced professionals working with the complex issues and international requirements of growing and successful businesses. While we provide our clients a clear understanding of their financial and tax positions, our true value lies in helping them envision and secure their futures.

With a genuine interest in each of our client's unique goals and dreams, we apply our experience in accounting, finance and consulting to help them plan for and achieve their financial objectives. Serving clients throughout Southern California, we offer a breadth of services through our firm and its affiliates, Hedman M&A Advisors and Raleigh Hedman Financial Services.

Our strong commitment to intimate client relationships, exceptional service, and our business and technical expertise enable us to successfully guide our clients to secure futures in both their businesses and personal lives.

HEDMAN PARTNERS
Certified Public Accountants

Our Values

Our culture is centered upon a set of principles that guide us each day. At Hedman Partners, we are committed to:

- Promote an environment of **honesty and integrity** in all that we do.
- Provide **high quality**, **forward-thinking solutions** that exceed our clients' expectations.
- **Collaborate with our clients**, **our team members**, **affiliates**, **and strategic partners** to ensure that the power of teamwork delivers the best results for our clients.
- Operate in an environment that shows respect for diverse backgrounds and viewpoints, **builds and earns trust and engenders loyalty** from all.
- Maintain a **healthy balance between work and family** by offering both flexibility and challenge to our team members, enabling us to attract and retain the brightest and most experienced people to serve our clients.

Our Team

With approximately 30 employees, our team members leverage both expertise and know-how to help our clients achieve their goals and secure their futures. Our professionals possess real-life experience, advanced degrees and applicable certifications and are involved in various professional associations to sharpen their skills.

Each team member is experienced in serving middle-market business clients, owners and high net worth individuals. We are committed to understanding our clients' business strategies and objectives as well as their individual hopes and dreams. As a team, we help our clients develop and implement plans for their success.

HEDMAN PARTNERS
Certified Public Accountants

Our Clients

Our clients include large corporate entities, closely-held businesses, entrepreneurs, and individuals. By striving to understand our clients' goals and challenges, we help them develop plans to overcome obstacles and achieve their vision for the future.

Corporate Clients

Our business clients generally have revenue between $5 million and $250 million with many having multi-state and international operations. We understand that our clients were typically founded by entrepreneurial owners who are proficient technicians or great business developers that now need help navigating the more complex decisions that business growth has thrust upon them.

Our clients often do not have a formal board of directors and can benefit from a trusted business advisor that they can call or meet with to discuss their issues and help them make strategic decisions. Most owners have a goal of selling their business or retiring but do not yet have a formal plan in place to accomplish this. Many times, they have not completed their estate planning and have limited funds outside of the business for investment.

At Hedman Partners, we provide the assistance our clients need to manage through these issues. Our historical knowledge of their financial and tax situation puts us in a unique position to help them develop a formal exit strategy and guide them in its execution so they can accomplish their goals. We apply our experience to give our clients the foresight they need to explore their many options and choose the one that is best for them.

Real Estate Clients

We serve a variety of companies in the real estate arena, including real estate investors, land owners, developers, and large residential builders. We help our clients to maximize their return on their projects through proper tax planning and preparation, including 1031 exchanges. We also perform Agreed-Upon Procedures engagements on joint venture accounting records to ensure our clients receive their appropriate share of profit participation.

401k Audit Clients

Most employee benefit plan sponsors want to fulfill their fiduciary responsibilities by engaging qualified service providers to assist with their plan's administration and compliance. Our clients recognize the true value of working with knowledgeable professionals who perform all procedures required under professional standards to ensure their compliance, while minimizing the cost and disruption of their plan's audit. Hedman Partners is a member of the AICPA Employee Benefit Plan Audit Quality Center to ensure we remain abreast of the latest compliance requirements, best practices, and quality standards in employee benefit plan auditing so that we can continually improve our audit processes and pass the applicable knowledge on to our clients.

Individuals

Our individual clients are typically the owners and managers of our corporate clients as well as other high net worth individuals. Our individual clients are often committed to developing specific goals to secure their financial objectives and then implementing a plan to secure their future. Our clients recognize the value of planning a personal financial strategy, developing succession and estate plans, working to minimize their annual tax burden through proper planning, insuring their assets, and investing wisely. Our tax, consulting and insurance solutions help our individual clients plan for and achieve their life's goals.

Our Solutions

At Hedman Partners, we provide our business and individual clients with high-quality, forward thinking solutions that enable them to plan for a secure and sound financial future.

Tax Solutions

We provide our clients "peace of mind" regarding their federal and state income tax filings. Our focus is to minimize our client's overall tax liabilities as allowed by the tax laws. We accomplish this through advanced tax planning which may include:

- Choice of entity selections
- Estate planning
- State and Local Tax planning
- Enterprise Zone tax credits
- Cost segregation services
- R&D credit studies
- International Tax Planning